

You will note that the model # is part of the vehicle identification number (V.I.N.). In this case – P69 is the model number and can be found in the V.I.N. # as well as in the manual as shown on the previous page. As indicated, the suggested list price is \$17,080.

OPTIONAL EQUIPMENT

Air Conditioning – Manual Control	standard
Automatic with overdrive	standard
Power Seats	SD Package
Power Windows	SD Package
AM-FM Stereo/Cassette	SC Package
Power Door Locks	SC Package
Six (6) cylinder (3.8 liter)	standard
Rear Window Defroster	SB Package
Cruise Control	SB Package
Tilt-Steering Wheel	standard
Luxury Package	2,029.00
TOTAL LIST PRICE	\$19,109.00
Base price for excise tax is	\$19,100.00
Tax Mil Rate is \$4.00 per \$1,000	.004
EXCISE TAX	\$ 76.44

As you can see, the options are numerous and add a substantial amount to the overall excise tax. In this case, optional equipment represents 10% of the overall base price and generates an additional \$ 8.12 in excise tax revenue for the community. Just remember that the options can only be determined by asking the customer!

VII. Trucks(Light Duty)

Trucks literally come in all shapes and sizes. Pickup trucks (2 axles, 4 wheels and gross vehicle weight under 9,000 pounds) are treated exactly like passenger cars when it comes to excise tax collection.

Large trucks (over 26,000 # G.V.W.), though, have an important exemption under the excise tax laws. A new large truck will pay excise tax based on the full purchase price indicated on the Dealer’s Certificate. The Secretary of State’s office will reimburse your community for the excise difference between the MSRP and the full purchase price. You must submit a form to the Secretary of State each year to claim that reimbursement amount.

Types of Trucks



Pickup Truck (Passenger Plate Make Code “PK”, Commercial Plate Make Code “00”). Pickups must only have two axles and weigh less than 9,000 pounds G.V.W.



Utility Vehicle (Passenger Make Code “UT”). Also known as a Sport Utility Vehicle (SUV) these include a wide range of models such as the Ford Explorer, the Chevy Suburban, the Dodge Durango, Mitsubishi Montero, Toyota 4 Runner, Nissan Xterra and many others. Jeeps generally fall into the UT class as well.



Van – (Passenger Make Code “VN”) The type shown at the left is a typical work van. Passenger vans also include mini-vans such as the Ford Windstar, the Chevy Astro, the Dodge Caravan and the Plymouth Voyager.



Conversion Van – (Passenger Make Code VN for non-camper, VC for camper) The conversion van generally is a basic van that has had the interior converted to more of a living space than a passenger space. These conversions can add an lot of value to the vehicle – be sure to ask!



Step Van – (Passenger Make Code “VN”). The step van is not as popular as it used to be. These are mostly used by commercial delivery companies such as UPS. They generally carry commercial plates.



Chassis and Cab (Commercial Make Code is a 2 digit number, depending on the number of axles and wheels). The model at the left is designed to pull a large trailer. Other chassis configurations have beds or bodies built onto them. These generally carry large loads and require commercial plates.

What kind of truck do we have here?

Often the VIN will identify what kind of truck you have. The following information was accurate in the earlier version of the MMTCTA Excise Tax Manual, and might help with tracking down the proper section of your choice of pricing manual for an accurate MSRP.

I. PICKUPS, VANS

A. VEHICLE IDENTIFICATION NUMBERS

1. Ford
 - 5th digit is E - Van
 - 5th digit is F - Pick-up
 - 6th digit is 1 - ½ Ton
 - 2 - ¾ Ton
 - 3 - 1 Ton

2. Chevrolet
 - 5th digit is C - 2 Wheel drive
 - 5th digit is K - 4 Wheel drive
 - 5th digit is S - 2 Wheel drive (S-10)
 - T - 4 Wheel drive (S-10)
 - 6th digit is 1 - ½ Ton
 - 6th digit is 2 - ¾ Ton
 - 6th digit is 3 - 1 Ton

3. Dodge
 - 5th digit is D - 2 Wheel drive
 - 5th digit is W - 4 Wheel drive
 - 6th digit is 1 - ½ Ton
 - 2 - ¾ Ton
 - 3 - 1 Ton

4. GMC
 - 5th digit - G - Van
 - R - 2 Wheel drive
 - V - 4 Wheel drive
 - S - 2 Wheel drive on S-10 Blazers
 - S-10 Pickups
 - T - 4 Wheel drive on S-10 Pickups
 - Blazers

5. Chrysler
 - 5th digit - H - Plymouth Voyager

